



**RENOWNED MSP IN THE US
SOURCED THE BEST HEALTHCARE
TALENT DURING COVID-19 WITH
HIGH-LEVEL STAFFING SOLUTIONS.**



About Client

This client is one of the largest managed service providers, offering a network of healthcare positions across the United States, placing Nursing, Allied Health, and Pharmacy opportunities. Partnership with this MSP, both locally and nationally, allows our healthcare division to widen our network.

Business Challenges

- ① The client was looking to hire healthcare professionals during the peak of the pandemic who would be willing to treat COVID-19 patients, 24X7 - ranging from Nurse Assistants and Registered Nurses, as well as staff for Phlebotomy, Medical Assistance, and Mental Health Counseling.
- ② Demanded a strong onboarding team to work with the candidates to process and start within a short turnaround time.
- ③ Sourcing the best candidate from the market within a certain budget and project timeline.



Solutions Delivered

Compunnel focused on inter-team collaboration so that they can meet the high demand of the managed service provider. Recruiters from multiple teams across 4 Compunnel offices worked together to ramp up for volume hiring. Following are the solutions strategized by Compunnel:

- 1** We operated with a primary account management team built exclusively for the client; across various locations, comprising - two account managers and six recruiters, along with a support team(onboarding, HR, and payroll). Compunnel has posted the requirement on Job Boards, which helped them source various candidates.
- 2** Our proprietary application StafflinePro, which provides contractual worker life-cycle management services, helped sourcing pre-qualified talent rapidly from a vast pre-build talent pipeline. Shortlisted resumes went through a three-step screening process, thus placing highly qualified candidates ready to work within the given budget and contract period.
- 3** Heavy recruitment of Registered Nurses, Mental Health Counselors, C.N.A, Behavioral and Health Technicians was carried out with the help of 3 QRTs(quick response teams) to meet the pandemic demands. Our customized machine-learning algorithm filtered 90% of irrelevant profiles, followed by manual vetting and submission. Compunnel executed on-time onboarding of resources through quick computerized interviews, which re-screened the potential candidates and initiated them within 24 hours.

Highlights



Compunnel did a proper pre-screening of candidates to ensure that they were comfortable with working on the COVID floor and available to start immediately.



Based on performance during the initial period, Compunnel received the opportunity to sign up for multiple other locations outside of Massachusetts.



Geo Served

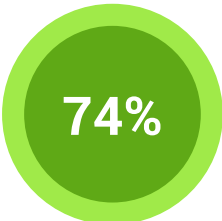
United States -

- Connecticut
- Rhode Island
- Massachusetts

Benefits Delivered



A total of 75 profiles were sourced with 69 offers.



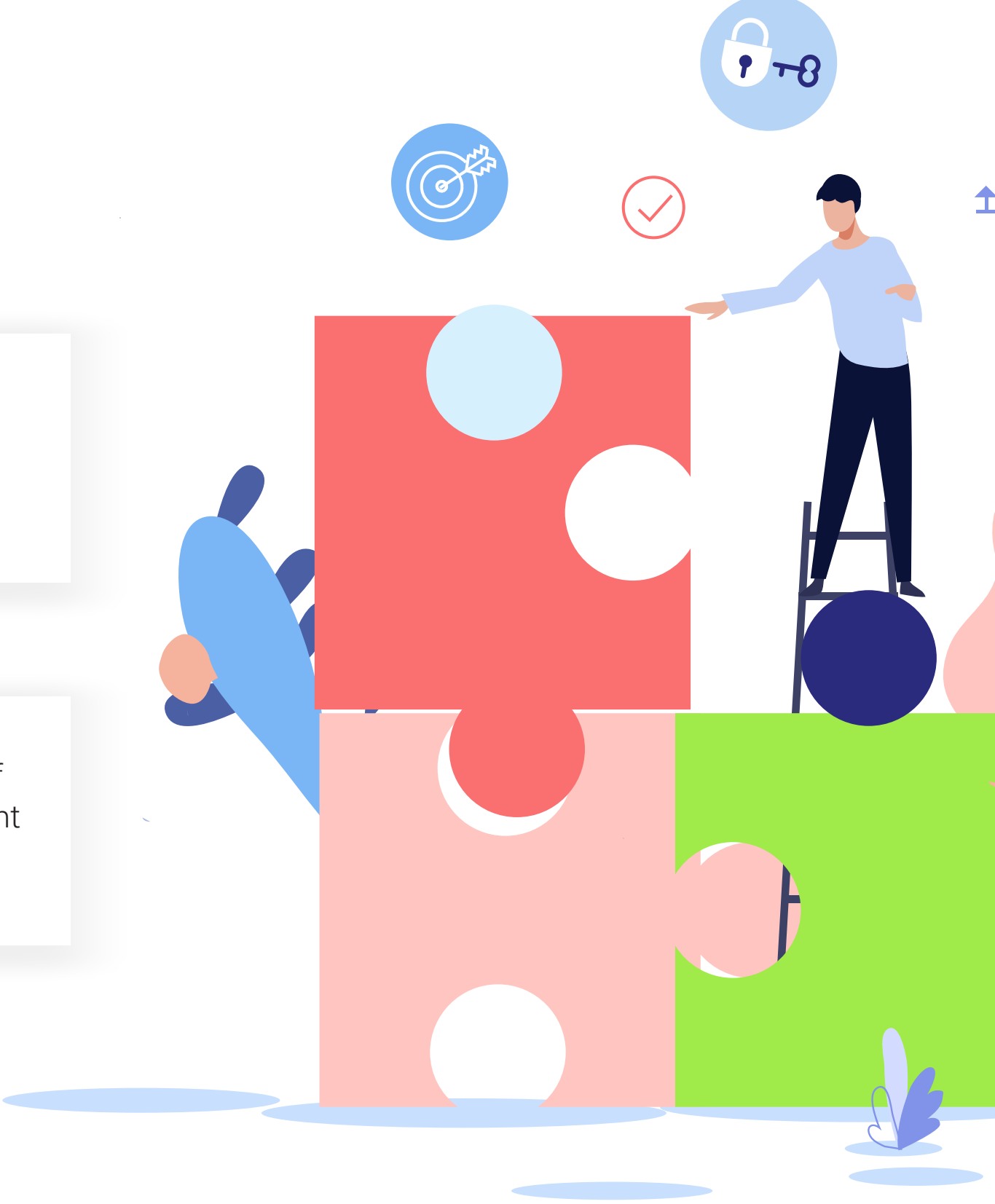
A good hit ratio of 74%.



Compliance rate of 98% with super-fast screening.



100% fulfillment of volume requirement in 2 weeks.



Testimonial



What I liked the most about partnering with Compunnel is – its high-maintenance recruiting approach, with a blend of high-tech and traditional solutions. Compunnel Healthcare is a strategic staffing partner that helped us sail smoothly during the pandemic. Secondly, Compunnel stood with differentiators among other vendors by providing location-specific HR support to deliver an orientation on COVID-19 safety, timesheet practices, first-day instructions, etc.

— Client

About Compunnel

We at Compunnel Healthcare understand the critical talent needed in the Healthcare Industry, and therefore we provide customized staffing solutions to our clients throughout the US. Our specialized Healthcare Recruiters have expertise in placing the right talent with the right skills at the time.

Compunnel Healthcare focuses on covering Healthcare Staffing - Ambulatory Healthcare Facilities, Acute Care and Teaching Hospitals, Health Systems, Laboratories, Pharmaceutical Companies, Medical Device Companies, Clinical Research Organizations, Private Physician Practices, Long and Short-Term care, Health Insurance Companies, and many more. The services under the Healthcare industry that we cater to include Nursing, Allied Health, Healthcare Administrative, Biomedical, Pharmaceutical, and more.



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