



**A FORTUNE 500
BIO-PHARMA COMPANY
QUICKLY RAMPED UP A
SCREENED WORKFORCE IN 5
NEW LOCATIONS AFTER A
SUCCESSFUL ACQUISITION**



About Client

The client is America's top biopharmaceutical company having 18 Pharma and Biotech brands. Ranking in Forbes Fortune 500 List 2020, the client has advanced the care of patients suffering from life-threatening diseases.

Business Challenges

- ① A recent acquisition led to a strict demand for SME and experienced scientists, researchers, clinical professionals, along with project managers and project directors for both contract and permanent positions.
- ② Demanded a quick onboarding, as well as ensured compliance with local hiring regulations.
- ③ Sourcing the best candidate from the market within the sanctioned budget and project timeline.



Solutions Delivered

The company has always prioritized quality over quantity and was boosting innovation for growth in products and services. Understanding the company's requirement and goals, Compunnel Healthcare provided the following staffing solutions:

- 1 The staffing solutions were strategized by two experienced account managers who have led the entire project. An experienced recruitment team, having Pharma & Biotech background, worked exclusively on all the job requirements released from the company.
- 2 Our proprietary application StafflinePro, which provides contractual worker life-cycle management services, helped sourcing pre-qualified talent rapidly from a vast pre-build talent pipeline.
- 3 Shortlisted resumes went through a three-step screening process, thus placing highly qualified candidates ready to work within the given budget and contract period.
- 4 Compunnel helped the client sustain compliance (licenses, certifications, resumes, video interviews, documentation, etc.) while onboarding, thus meeting the customer demand on time.
- 5 Compunnel operated with location-specific HR support to deliver an orientation on customers, timesheet practices, first-day instructions, etc.

Highlights



The company was partnering with us for placing contractual talent, but after seeing a seamless screening process in the first week, we received permanent hiring offers.



Understanding the demand for skills, the recruitment team placed candidates within 72 hours of a candidate's job release.



Geo Served

United States -

- Boston
- Miami
- Seattle
- Santa Monica
- Washington

Benefits Delivered



3-Phase profile evaluation ensured 100% compliance.



The hire-to-submittal ratio was 3:4



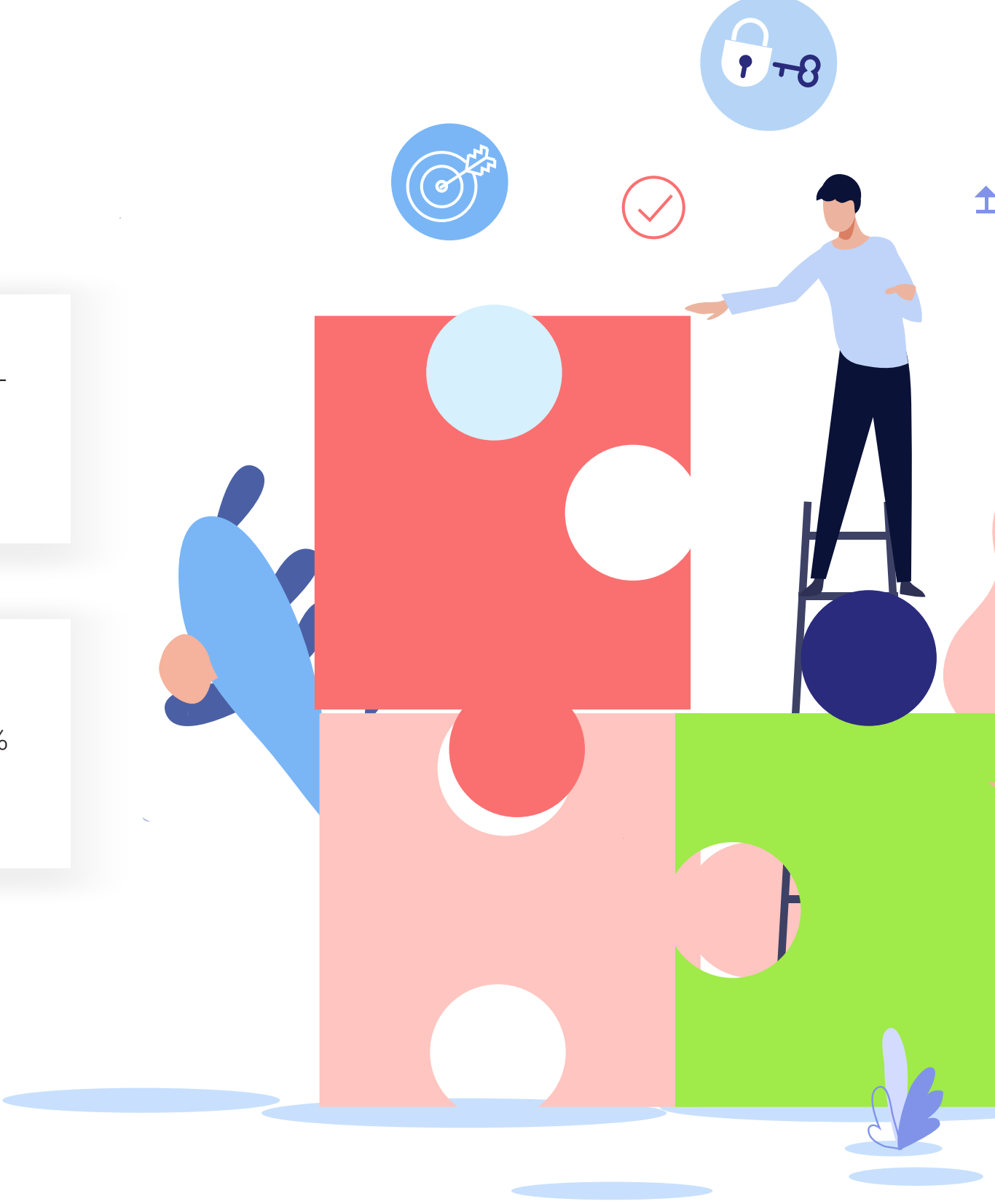
40+ resources placed in a span of 3 weeks.



Reduced client's cost-to-hire by 30%



Fulfillment of 100% volume requirement with 0% backout.



Testimonial



We have excelled in discovery, development, and commercialization over the last 20 years. When we expanded with added company products, we were required to build a new contingent workforce for Pharma, Biotech, and Scientific in five newly-acquired locations. Compunnel Healthcare happened to be of great help as an ideal staffing partner who apprehended the various challenges we were facing and strategized the hiring accordingly.

— Client

About Compunnel

We at Compunnel Healthcare understand the critical talent needed in the Healthcare Industry, and therefore we provide customized staffing solutions to our clients throughout the US. Our specialized Healthcare Recruiters have expertise in placing the right talent with the right skills at the time.

Compunnel Healthcare focuses on covering Healthcare Staffing - Ambulatory Healthcare Facilities, Acute Care and Teaching Hospitals, Health Systems, Laboratories, Pharmaceutical Companies, Medical Device Companies, Clinical Research Organizations, Private Physician Practices, Long and Short-Term care, Health Insurance Companies, and many more. The services under the Healthcare industry that we cater to include Nursing, Allied Health, Healthcare Administrative, Biomedical, Pharmaceutical, and more.



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